1
00:00:01,880 --> 00:00:02,560
And there we go.

2
00:00:02,560 --> 00:00:12,480
So before we get started, we do want to acknowledge that we are joining you today from the traditional ancestral and unceded shared territories of the Tsawwassen and Musqueam nations.

3
00:00:12,960 --> 00:00:22,240
We are grateful to them for being stewards of this land since time immemorial and enabling us to join you today in this physical space where we are all coming together.

4
00:00:22,720 --> 00:00:23,760
My name is Ginny Dunnill.

5
00:00:23,840 --> 00:00:26,800
I'm the Social Planning Coordinator here at the City of Delta.

6
00:00:27,120 --> 00:00:31,360
And I am joined today by Olga Shcherbyna, who is our Social Planning Manager.

7
00:00:31,600 --> 00:00:36,080
And we are so looking forward to sharing with you about the Community Grants Program.

8
00:00:36,560 --> 00:00:40,560
So before we get started, I will note that this session is being recorded.

9
00:00:40,560 --> 00:00:47,840
However, you may have noticed that we are using Zoom Webinar, which means that your faces are not going to show up on the screen anywhere.

10
00:00:48,320 --> 00:00:52,400
So we will be recorded, the presentation will be recorded, but you will not be.

11
00:00:52,800 --> 00:01:03,200
The recording itself will be put up on our website within the next week, and we will also send a link to everybody who has registered for this session so that you have the recording readily available.

12
00:01:03,200 --> 00:01:06,000
I'm just going to pop over to the next slide here.

13
00:01:08,800 --> 00:01:11,240
Okay, so a few housekeeping notes.

14
00:01:11,240 --> 00:01:14,400
So you should notice captions for the session.

15
00:01:14,400 --> 00:01:16,800
They should be enabled and showing up on your screen.

16
00:01:17,120 --> 00:01:27,360
If you are not seeing captions right now, if you go towards the bottom of your screen, there is a Show Captions button that you can click, and then you will see it being transcribed in real time.

17
00:01:27,600 --> 00:01:36,240
If you are seeing captions and you do not wish to, then you can click the Hide Captions button also at the bottom of your screen, and that will get rid of those for you.

18
00:01:36,640 --> 00:01:46,400
As I mentioned, we are recording the session, so there is no need to take lots of screenshots or take lots of notes because you will have the recording available to you within the week.

19
00:01:47,280 --> 00:01:50,479
We will have time for questions and answers at the end of the session.

20
00:01:50,640 --> 00:01:56,240
At the bottom of your screen, you should see a Q&A box, and you are welcome to send your questions in through that.

21
00:01:56,560 --> 00:01:59,520
We will not be answering questions throughout the session.

22
00:01:59,680 --> 00:02:03,520
We will have designated time at the end to answer all the questions that come in.

23
00:02:03,760 --> 00:02:10,199
So please feel free to put them in as they come up, but just know that we will be visiting those at the very end.

24
00:02:10,639 --> 00:02:17,840
And finally, there is a chat box feature in this session, but it is only for communicating with myself and with Olga.

25
00:02:17,920 --> 00:02:23,520
So panelists or participants rather will not be able to commute or communicate with one another.

26
00:02:24,800 --> 00:02:25,360
OK.

27
00:02:27,120 --> 00:02:40,720
So just to quickly go over our agenda, we're going to start off with talking about the Community Grants Program itself, its history, the purpose and the program criteria, the intakes and budget, and also some of our stats from our first year.

28
00:02:41,120 --> 00:02:43,680
We will then chat a little bit about eligibility.

29
00:02:44,000 --> 00:02:48,880
We'll then take you through the application form step by step so that you can see how to apply.

30
00:02:49,360 --> 00:02:58,960
We will chat a little bit about evaluation so that you know how to self-score with your application, and also you'll know how our evaluation panel is looking at all of the applications.

31
00:02:59,280 --> 00:03:04,800
We'll chat a little bit about reporting, both on the applicant side and also here on the city side.

32
00:03:05,040 --> 00:03:08,160
And then at the end, we will have time for questions.

33
00:03:08,160 --> 00:03:12,800
So with that, I'm going to turn it over to Olga to tell us a little bit about the program.

34
00:03:13,520 --> 00:03:14,200
Thanks, Ginny.

35
00:03:14,200 --> 00:03:14,880
Appreciate it.

36
00:03:15,360 --> 00:03:19,120
I just wanted to notice that we have over 30 participants joining us today.

37
00:03:19,120 --> 00:03:19,840
Thank you so much.

38
00:03:19,840 --> 00:03:21,280
We really appreciate your time.

39
00:03:22,400 --> 00:03:33,440
So Community Grants program was developed to formalize city's efforts to support community organizations with the initiatives aimed to improve well-being and belonging in Delta.

40
00:03:34,480 --> 00:03:43,040
The program was informed through multi-month research we conducted with other municipalities about their community grants programs.

41
00:03:43,520 --> 00:03:49,600
And a formal policy was developed in 2024 and approved by Council in May of 2024.

42
00:03:50,160 --> 00:03:55,920
Following this, we had first two rounds of the program this year and last year.

43
00:03:56,480 --> 00:03:59,360
And this year marks the second year of the program.

44
00:04:04,240 --> 00:04:04,960
So next slide.

45

00:04:05,200 --> 00:04:05,760
Thank you.

46
00:04:06,080 --> 00:04:07,680
So what is the purpose of the program?

47
00:04:07,760 --> 00:04:21,160
As mentioned, the Community Grants Program allows eligible organizations, namely not-for-profit organizations and registered charities, to apply for funding to support projects, programs, and initiatives that benefit the Delta community.

48
00:04:21,160 --> 00:04:34,480
So to provide you with some examples, in the past, we funded programs for at-risk use, supported local community events, and provided funding to buy materials, for example, for quilting programs, projects for the Delta Hospital.

49
00:04:35,600 --> 00:04:39,040
So we'll go over the criteria for the program a little later today.

50
00:04:39,680 --> 00:04:46,400
But essentially, this program is developed to support initiatives that aim to achieve five goals.

51
00:04:46,880 --> 00:04:50,480
We would like to strengthen and enhance the well-being in Delta.

52
00:04:50,800 --> 00:04:57,120
We'd like to provide funding for programs that benefit residents facing multiple disadvantages.

53
00:04:57,600 --> 00:05:02,560
We'd like to fund programs that promote funding, cultural understanding, and inclusivity.

54
00:05:03,040 --> 00:05:11,280
Also, we'd like to see more collaborations in our community and support programs that foster partnerships with other service providers in Delta.

55
00:05:11,880 --> 00:05:17,520
And finally, we'd like to fund programs and services that are inclusive and available to all Delta residents.

56
00:05:18,320 --> 00:05:19,040
Next slide, please.

57
00:05:21,520 --> 00:05:27,360
So the Community Grants program has a budget of150,000 per year.

58
00:05:27,600 --> 00:05:29,960
And as you may know, we have two intakes.

59
00:05:30,640 --> 00:05:43,280
We opened this intake in mid-November, and the deadline to apply for the first intake of this year is January 15th, and we're hoping to notify all the applicants of their application status in the spring of this year.

60
00:05:43,920 --> 00:05:54,240
We'll then open our second intake in April 2026, and with applicants being notified of their application status in the fall of 2026.

61
00:05:57,040 --> 00:06:01,840
Applicants will have a full year to spend their allocated funding once awarded.

62
00:06:01,840 --> 00:06:08,880
So we recommend considering very carefully which intake you would like to apply for based on your needs and the timing of your initiative.

63
00:06:12,160 --> 00:06:16,400
So I thought it might be good to share with you about our first year.

64
00:06:17,040 --> 00:06:23,760
With the program, as with other funding programs, our program received many, many more applications that we could possibly award.

65
00:06:23,760 --> 00:06:27,480
To give you an idea, last year we received 59 applications.

66
00:06:27,480 --> 00:06:34,200

And across this 59 applications, the total funding requested was over $419,000.

67
00:06:35,440 --> 00:06:45,920
So we were able to award grants to 33 organizations, but of course, with our budget of $150,000, we could not give every organization the total funding that they requested.

68
00:06:46,480 --> 00:06:52,880
As such, we just wanted to kindly remind you that we may not be able to award you the total amount that you're asking for.

69
00:06:53,600 --> 00:07:01,840
So, for example, if you request a maximum amount eligible of $10,000, we may only be able to award you a portion of that.

70
00:07:04,480 --> 00:07:05,200
Next slide.

71
00:07:05,920 --> 00:07:06,400
Thank you.

72
00:07:07,120 --> 00:07:11,200
So now we're getting into a little bit more technical portion of our presentation.

73
00:07:11,280 --> 00:07:22,080
All this information can be found on the City's webpage, Community Grants Program, but we just really wanted to make sure that we provide you with this information and you have an opportunity to ask questions.

74
00:07:23,200 --> 00:07:27,600
So to be eligible for a community grant, organizations must meet three criteria.

75
00:07:27,600 --> 00:07:41,040
Be a not-for-profit organization with a BC society number or charitable registration number, provide services that primarily benefit Delta residents, and not receive any other supports from the City of Delta.

76
00:07:41,040 --> 00:07:46,960

So the supports may include permissive tax exemptions, service agreements, or any other funding supports.

77
00:07:47,600 --> 00:07:49,920
That being said, there are some exemptions to this.

78
00:07:49,920 --> 00:08:01,440
For example, if your organization receives a facility rental grant for your initiative, you'll still be eligible for a community grant as those two funding sources often go hand in hand.

79
00:08:02,800 --> 00:08:12,240
In any case, if you're unsure of any funding that you receive from the City and how it may impact your eligibility for community grant, please don't hesitate to reach out.

80
00:08:12,240 --> 00:08:15,200
We have an open door policy, we'll always reach out back.

81
00:08:16,320 --> 00:08:20,000
So in the past, we also had some questions about eligible expenses.

82
00:08:20,000 --> 00:08:25,600
So we added a budget section to our application form, and Ginny will take you through this form in a minute.

83
00:08:26,000 --> 00:08:32,320
And so you will be able to see some examples of expenses that we expect to be covered in this program.

84
00:08:32,400 --> 00:08:37,919
Just to give you an example, this will include some supplies and materials, event infrastructure.

85
00:08:38,480 --> 00:08:41,520
fees, honoraria, maybe some marketing materials.

86
00:08:41,679 --> 00:08:52,960
And if you'd like to see a list of ineligible expenses, which is also quite important to know, you could find them in the Community Grants Funding Policy online, and there is a list of all the ineligible expenses.

87
00:08:53,600 --> 00:08:56,720
And on this note, I'm just going to pass it over to Ginny.

88
00:08:57,120 --> 00:08:57,600
Thank you.

89
00:09:00,320 --> 00:09:01,440
Thanks so much, Olga.

90
00:09:01,600 --> 00:09:02,160
All right.

91
00:09:02,160 --> 00:09:06,960
So the next portion of our presentation, we are going to chat a little bit about the application form.

92
00:09:07,200 --> 00:09:15,640
And I'm actually going to bring us through the application step by step, as if we were filling it out together, just so that you can see exactly what each step entails.

93
00:09:15,640 --> 00:09:19,680
So in order to do that, I need to stop my presentation share for a second.

94
00:09:20,800 --> 00:09:21,280
OK.

95
00:09:21,280 --> 00:09:26,400
And then I'm going to re-share the screen here with the web page.

96
00:09:27,480 --> 00:09:28,000
OK.

97
00:09:29,120 --> 00:09:30,240
Here it is.

98
00:09:09:30,320 --> 00:09:32,800

All right, so give it a moment to show up there.

99
00:09:33,040 --> 00:09:35,840
All right, so some of you may be familiar with this page already.

100
00:09:35,840 --> 00:09:39,040
This is the City of Delta Community Grants Program website.

101
00:09:39,280 --> 00:09:52,320
So how you would get there is you would go to delta.ca, scroll over to Community and Culture, go down to Social Planning, and then right here, a little up from the bottom, you'll see Community Grants Program.

102
00:09:52,320 --> 00:09:56,880
And so all of the information that we are covering in the session today, you can find here.

103
00:09:57,120 --> 00:10:00,880
The arguably most important part is the application form.

104
00:10:00,880 --> 00:10:05,760
So I'm going to open that up right here, and you can grab that just by clicking on Apply Now.

105
00:10:07,520 --> 00:10:10,720
Okay, and Olga, are we seeing the application form on the screen?

106
00:10:11,360 --> 00:10:12,080
We are, brilliant.

107
00:10:12,080 --> 00:10:13,840
All right, I'm going to zoom in a little bit here.

108
00:10:14,240 --> 00:10:17,440
So this application form is a fillable PDF.

109
00:10:10:17,440 --> 00:10:28,400
So you should be able to just fill it in in your browser, and then you can download it and e-mail it to us at communitygrants@delta.ca, and we will then share it with the evaluation panel.

110
00:10:28,720 --> 00:10:30,400
So let's just take a moment to see.

111
00:10:30,400 --> 00:10:35,120
If I were filling out this grant application, I'm going to start filling it out right at the top here.

112
00:10:35,120 --> 00:10:38,320
So I can just type in my organization.

113
00:10:38,480 --> 00:10:42,320
I can type in our address here.

114
00:10:42,800 --> 00:10:48,480
And these fields up here have a character limit of 100 characters.

115
00:10:49,120 --> 00:10:59,960
So for this one especially, if it isn't big enough, say for your e-mail address or for your address, you're always welcome to take that and put that in the body of the e-mail when you send your form in.

116
00:11:00,800 --> 00:11:08,720
That's not always the case for every section here, which we'll chat about in a little bit, but we definitely want to make sure we get all of your information there.

117
00:11:08,720 --> 00:11:12,960
So you can see it's pretty straightforward how to fill that part up at the top here.

118
00:11:13,200 --> 00:11:15,280
So that's all of your contact information.

119
00:11:16,000 --> 00:11:27,920
When you scroll down here, you'll see the spot for either your BC Society number or your charitable registration number, which again is a requirement in order to be eligible for a City of Delta Community Grant.

120
00:11:28,480 --> 00:11:31,240

And so then we get here into the larger section.

121
00:11:31,240 --> 00:11:36,080
Describe what your organization does and identify the key benefits to residents of Delta.

122
00:11:36,400 --> 00:11:40,880
These larger sections here have a character limit of 300 characters.

123
00:11:41,080 --> 00:11:43,520
What that looks like in practice.

124
00:11:44,560 --> 00:11:45,920
Here I'm going to show you.

125
00:11:48,080 --> 00:11:52,160
is that once you hit the 300 character limit, it's actually going to cut you off.

126
00:11:52,160 --> 00:11:55,360
So we're going to just paste this in a whole bunch right here.

127
00:11:55,360 --> 00:11:56,960
That's where my 300 stops.

128
00:11:57,200 --> 00:12:07,600
So as you are filling out the form and you're filling in these larger text spots, just make sure you're keeping an eye on where it gets cut off because we won't see anything beyond that 300.

129
00:12:08,720 --> 00:12:12,240
So right here, I'm going to put in the amount of funding that I'm asking for.

130
00:12:12,840 --> 00:12:18,720
Our maximum here, I'm going to put in $10,000, and that's going to show up somewhere else as well.

131
00:12:19,200 --> 00:12:25,040
I say, let's say I didn't receive any funding from the City of Delta last year, so we're going to put in zeros there.

132
00:12:26,240 --> 00:12:36,960
Okay, so as Olga mentioned, organizations are only eligible for a community grant if you're not receiving other sources of funding from the city, of course, with some exceptions like the facility rental grant.

133
00:12:37,200 --> 00:12:42,400
So right here, you'll be able to indicate whether you have received other sources of funding or not.

134
00:12:42,720 --> 00:12:48,240
In this case, we're going to assume that I haven't, so we'll click no, no, no, no.

135
00:12:48,480 --> 00:12:50,400
And you won't be able to click both options.

136
00:12:50,400 --> 00:12:52,320
You can only click one or the other.

137
00:12:53,760 --> 00:12:57,600
All right, so continuing on here, this is where we get into the fun stuff.

138
00:12:57,600 --> 00:13:09,120
So now you get to start telling us what the program is that you're applying for and all the great things about your organization for why the City of Delta's Community Grants Program should offer you funding.

139
00:13:09,120 --> 00:13:11,280
So we're going to say we're doing a new program.

140
00:13:11,560 --> 00:13:14,400
We're going to say it is for capital.

141
00:13:14,640 --> 00:13:21,040
So for some infrastructure upgrades for, you know, for our nonprofit office here where

142
00:13:21,360 --> 00:13:22,560
We're putting in a new desk.

143
00:13:22,560 --> 00:13:23,120
How about that?

144
00:13:23,760 --> 00:13:26,000
And our organization is based in Delta.

145
00:13:26,240 --> 00:13:33,800
Let's say we served 150 people last year, and let's say all 150 of them were Delta residents.

146
00:13:33,800 --> 00:13:40,880
So that means that the proportion of individuals that our organization served were 100% Delta
residents.

147
00:13:41,600 --> 00:13:50,240
As I mentioned, right here in these larger text boxes, you have a character limit of 300, so just keep
an eye on those to make sure you're not getting cut off.

148
00:13:50,640 --> 00:13:56,720
And let's say we anticipate our initiative's going to serve 300 Delta residents this year.

149
00:13:56,720 --> 00:13:59,360
So our organization supports lots of Delta residents.

150
00:13:59,600 --> 00:14:02,400
The new equipment is going to help us to maximize that.

151
00:14:02,480 --> 00:14:04,720
We're going to serve double what we served last year.

152
00:14:05,840 --> 00:14:10,000
I'm not going to fill out these sections here, but you can see they are larger text boxes.

153
00:14:10,000 --> 00:14:14,080
So you can chat about outcomes of the program if you received funding last year.

154

00:14:14,560 --> 00:14:17,280
In our example case, we didn't, so we're going to skip that.

155
00:14:17,600 --> 00:14:22,160
And if we don't receive the funding that we're requesting, what is the impact to the program?

156
00:14:22,160 --> 00:14:33,200
So as you're filling this out, really consider how the funding that you are requesting is going to help to further your organization's goals and further the goals of the City of Delta Community Grants Program.

157
00:14:33,440 --> 00:14:36,160
And if you're not successful, how that will be impacted.

158
00:14:37,520 --> 00:14:41,040
All right, so scrolling down here, so this is a new section that we added in.

159
00:14:41,680 --> 00:14:51,840
So here we have divided up the criteria for the program that the program helps to meet, and we give you the opportunity to let us know how you are going to meet these criteria.

160
00:14:52,480 --> 00:14:57,480
You'll see right here that there is a link to a rubric.

161
00:14:57,520 --> 00:14:59,040
Oh, it actually took me there too.

162
00:14:59,840 --> 00:15:03,440
So you can see exactly how we'll be evaluating the applications.

163
00:15:03,440 --> 00:15:06,120
We will go over that a little more in a bit.

164
00:15:06,120 --> 00:15:08,240
I'm just going to go back to our little form here.

165
00:15:09,400 --> 00:15:11,360

OK, I'm scrolling down, scrolling down.

166
00:15:11,920 --> 00:15:16,640
So if you want to see that criteria rubric, the hyperlink is here right within the form.

167
00:15:17,040 --> 00:15:20,480
But each of these sections, again, will have a character limit of 300.

168
00:15:20,640 --> 00:15:24,480
So you can let us know how you're going to meet each of these criteria.

169
00:15:25,120 --> 00:15:32,320
Let's just say this will allow our organization to reach lots of people.

170
00:15:33,080 --> 00:15:36,240
That's not necessarily meeting this criterion, but you get the idea.

171
00:15:37,040 --> 00:15:40,240
And then you can pick a score of 1 to 5.

172
00:15:40,480 --> 00:15:42,880
So we're going to give ourselves a 5 for that.

173
00:15:42,880 --> 00:15:49,280
And this will allow you to score on each single criterion that our evaluation panel actually also looks at.

174
00:15:49,520 --> 00:16:01,920
So to give you some insight into the evaluation process, and I'll touch on this again in a little bit, our panel receives these applications and then they score each of these criterion on a scale of 1 to 5.

175
00:16:01,920 --> 00:16:08,960
So you'll get the opportunity to score yourself and then we'll be able to see how your scores line up with the evaluation panel scores.

176
00:16:09,520 --> 00:16:24,320

So you'll be able to fill in all of these on the scale of 1 to 5, fill in the text for up to 300 characters, and as your response gets longer, you will see a little arrow show up here that allows you to scroll through so you'll be able to see your full response.

177
00:16:25,440 --> 00:16:28,640
Okay, then we get into the proposed budget breakdown.

178
00:16:28,640 --> 00:16:29,920
So my

179
00:16:30,160 --> 00:16:31,600
application here reset.

180
00:16:31,600 --> 00:16:36,960
So let's just put in that we're requesting $10,000 just for a second here.

181
00:16:38,960 --> 00:16:40,960
So once we get to the budget breakdown.

182
00:16:41,520 --> 00:16:45,760
you will see that it automatically fills in with the total that you're applying for.

183
00:16:46,080 --> 00:16:55,280
So it'll ask you to break down each of the expenses and the anticipated amount that each expense will be for this particular program or initiative.

184
00:16:55,520 --> 00:17:00,560
So let's say for supplies and materials, we anticipate spending $2,000.

185
00:17:01,600 --> 00:17:06,160
Let's say we don't have any event infrastructure costs, so I'm going to make that a zero.

186
00:17:06,920 --> 00:17:10,400
Let's say we're spending $5,000 on fees.

187
00:17:11,440 --> 00:17:15,760
And we'll do $2,000 for marketing materials here.

188
00:17:16,160 --> 00:17:20,640
You can see that the total proposed spending does not yet add up to the total we're applying for.

189
00:17:20,800 --> 00:17:23,440
So you'll just want to make sure that those are aligned.

190
00:17:23,839 --> 00:17:31,360
And then for other costs here, we'll ask you to put in both the total that you're applying for and also what those costs are for.

191
00:17:31,360 --> 00:17:34,960
So in this case, let's say I want to buy $1,000 worth of balloons.

192
00:17:35,120 --> 00:17:43,040
So you can fill that in there and you'll see the total amount for your budget adds up to the total amount that you are applying for.

193
00:17:44,240 --> 00:17:48,640
And then finally, once we get down to the bottom here, you'll see the conditions of our funding.

194
00:17:48,640 --> 00:17:55,680
So stating that unused grant funds provided by the City for the purposes described in the application form must be returned.

195
00:17:55,920 --> 00:18:00,880
If you don't spend all the money that you're given for the thing that you are applying for, we ask that you give that back.

196
00:18:01,680 --> 00:18:07,920
If the application form contains any misrepresentations, the full amount of the grant may be repayable to the city.

197
00:18:08,640 --> 00:18:12,640
We will be requesting a short report on the outcomes of the initiative.

198
00:18:12,640 --> 00:18:19,680

We'll talk about that a little bit later on in the session, but there will be a template provided to you to support you with that report.

199
00:18:20,080 --> 00:18:24,640
And then we also reserve the right to request receipts following the completion of the initiative.

200
00:18:24,640 --> 00:18:33,600
So we ask that any receipts that you have for the initiative that you've received funding for, you just hang on to those because we may ask for them at a later time.

201
00:18:34,200 --> 00:18:38,160
And then finally, here at the bottom, you have the opportunities to sign.

202
00:18:38,400 --> 00:18:44,800
So you can either put in an e-signature or you can just type it in here.

203
00:18:45,440 --> 00:18:48,880
It's up to you, whatever works best for the program that you are using.

204
00:18:49,200 --> 00:18:58,720
And then once you have completed that form, you will save it to your computer or your device and e-mail it over to us at communitygrants@delta.ca.

205
00:18:59,440 --> 00:19:03,120
So I'm going to stop the share here, bring back our presentation,

206
00:19:06,080 --> 00:19:08,160
Just bear with me one moment here.

207
00:19:11,360 --> 00:19:12,160
Okay.

208
00:19:12,480 --> 00:19:14,640
And Olga, can we see the presentation again?

209
00:19:15,520 --> 00:19:16,000
Fabulous.

210
00:19:16,000 --> 00:19:16,400
All right.

211
00:19:16,720 --> 00:19:18,960
So I'm going to go to the next slide here, everyone.

212
00:19:19,440 --> 00:19:23,120
So as I mentioned, we have an evaluation rubric this year.

213
00:19:23,120 --> 00:19:27,720
And as Olga noted, the applications are scored based on the following criteria.

214
00:19:28,480 --> 00:19:31,360
So support of well-being for the Delta community.

215
00:19:32,080 --> 00:19:43,840
how it benefits residents experiencing disadvantages or discrimination, promoting volunteering and cultural understanding, working with community partners, and also inclusiveness of programs and services.

216
00:19:43,840 --> 00:19:49,040
And as you saw with the application form, the scoring rubric is available on the city's website.

217
00:19:49,280 --> 00:19:57,120
Now, I know it's not very big on the screen here, so I'm going to pop over to the next slide and you'll be able to see the scoring rubric hopefully a little better.

218
00:19:57,360 --> 00:20:01,960
I'm not going to go through it piece by piece, but I'll give you just an idea of the sort of things we're looking for

219
00:20:02,880 --> 00:20:20,160
So here towards the top of the rubric, you'll see the scores from one to five here along the left side are each of the criteria that the evaluation or that the applications will be scored on by both the evaluation panel, but also you when you are submitting your own, your own self scoring.

220

00:20:20,640 --> 00:20:27,600
So if we're looking at a criteria that's a 1, typically that is something that does not meet the criteria at all.

221
00:20:27,600 --> 00:20:35,120
So as an example, for strengthens and enhances the well-being of the Delta community, a 1 does not do this at all.

222
00:20:35,120 --> 00:20:38,320
It doesn't strengthen, it does not contribute to the well-being of Delta.

223
00:20:38,880 --> 00:20:47,760
Something like a 5 would significantly strengthen community well-being and actively focus on the diverse experiences and needs of Delta residents.

224
00:20:47,760 --> 00:20:50,480
And again, I'm not going to walk you through the scores from one to five.

225
00:20:50,800 --> 00:20:55,680
This is all available online, so you'll be able to see all of it for sure on your own.

226
00:20:56,240 --> 00:21:12,480
But just to give you an idea, as you are filling out your application form and you're considering the potential impacts and outcomes of the program or initiative that you are applying for funding for, you want to make sure that it leans towards the higher end of this scoring rubric.

227
00:21:13,040 --> 00:21:20,480
We also recognize that not every program or initiative is going to meet every single one of these criteria, and that is okay.

228
00:21:20,720 --> 00:21:31,600
But we do just ask that you, you know, make a case for what you're applying for and really highlight the spots where your initiative or program really meets the goals of the program.

229
00:21:33,040 --> 00:21:37,920
Okay, so I'm going to turn it back over to Olga now to chat with us about reporting.

230
00:21:54,000 --> 00:21:55,280

Sorry guys, my.

231
00:21:58,320 --> 00:21:59,040
Thank you, Ginny.

232
00:22:00,080 --> 00:22:12,640
So in terms of reporting, as you can see in our application form, we are expecting that applicants will provide their final report after a year of the activities.

233
00:22:14,000 --> 00:22:29,080
You will be able to find all the information about, you know, what we're expecting in the report online, but it is something that I think we've introduced last year and the idea is really, excuse me, sorry.

234
00:22:29,840 --> 00:22:47,200
is really to ensure that we have this opportunity to kind of learn about the great work that is happening in the community and that we also will be able to kind of keep in contact with you and maybe even promote your activities, you know, online.

235
00:22:47,600 --> 00:22:58,400
And in terms of our interactions with the City Council, we are we really try to ensure that we provide

236
00:22:59,520 --> 00:23:00,000
Sorry.

237
00:23:01,440 --> 00:23:04,160
Information, we share information with council on a regular basis.

238
00:23:04,640 --> 00:23:19,200
Every time we have an intake, we ensure that we share with Council, you know, what, who applied, what kind of initiatives are going to be approved each year.

239
00:23:19,600 --> 00:23:27,120
And you also will be able to see the list of all the organizations that were approved over the last year on our website.

240
00:23:27,920 --> 00:23:28,640
Excuse me, sorry.

241
00:23:30,080 --> 00:23:33,920
And you will be able to access our Council report.

242
00:23:34,240 --> 00:23:42,000
And as Ginny mentioned, you will be able to access all the information that we shared with you today on our webpage.

243
00:23:46,600 --> 00:23:48,160
Okay, thanks, Olga.

244
00:23:48,160 --> 00:23:51,840
So everyone, that is the information we were ready to share with you.

245
00:23:52,240 --> 00:23:54,800
But we have lots of time for questions.

246
00:23:54,800 --> 00:23:55,360
So

247
00:23:55,760 --> 00:23:59,040
I'm going to just have a look at our Q&A box here.

248
00:24:01,520 --> 00:24:02,400
Okay.

249
00:24:02,480 --> 00:24:08,640
And so as your questions come up, please feel free to pop those in the Q&A box and we will answer them as we go.

250
00:24:08,640 --> 00:24:15,360
So question number one here, our organization is incorporated, but we don't have the CRA charitable status.

251
00:24:15,600 --> 00:24:17,200
Are we eligible to apply?

252
00:24:17,400 --> 00:24:18,280
That's a great question.

253
00:24:18,280 --> 00:24:21,120
Olga, you actually might be able to answer that one better than I can.

254
00:24:22,560 --> 00:24:23,040
Sure.

255
00:24:23,040 --> 00:24:25,680
I think that we probably will need a little bit more information.

256
00:24:25,680 --> 00:24:36,320
As we mentioned, organizations that are not-for-profit organizations and as well as those who have a charitable status, so they're not-for-profit and have a charitable status, they both are eligible.

257
00:24:36,560 --> 00:24:43,120
So we just need to make sure that you meet this criteria that you're not-for-profit organization and that you're eligible to apply.

258
00:24:44,320 --> 00:24:44,680
Thank you.

259
00:24:45,280 --> 00:24:45,720
Thank you.

260
00:24:46,840 --> 00:24:47,520
Okay.

261
00:24:50,800 --> 00:24:56,480
For eligible and ineligible expenses, which category does organizational staffing fall into?

262
00:24:56,480 --> 00:24:57,520
That's a great question.

263
00:24:57,520 --> 00:25:01,680

So staffing costs actually are not supported by the Community Grants Program.

264
00:25:02,320 --> 00:25:05,080
But we do provide funding for honorariums.

265
00:25:05,080 --> 00:25:13,600
If you had, say, a speaker come in, or had to have a contractor come in to do some specific work that supported your program, that would be funded by this.

266
00:25:14,000 --> 00:25:17,520
But staffing costs are more operational.

267
00:25:17,680 --> 00:25:19,760
And so this program would not cover those.

268
00:25:20,400 --> 00:25:21,440
Thank you for your question.

269
00:25:22,400 --> 00:25:27,680
Do you accept applications from organizations that do not have audited financial statements?

270
00:25:27,880 --> 00:25:28,880
That's a great question.

271
00:25:28,880 --> 00:25:30,160
And Olga, I believe we do.

272
00:25:30,160 --> 00:25:30,960
Is that right?

273
00:25:31,440 --> 00:25:31,840
It is.

274
00:25:31,840 --> 00:25:32,720
Yes, you're right, Ginny.

275

00:25:33,600 --> 00:25:42,720
We don't necessarily ask for annual report or audited financial statements so long as you have a not-for-profit status, a charitable status, you're eligible to apply.

276
00:25:44,480 --> 00:25:45,000
Thanks, Olga.

277
00:25:45,000 --> 00:25:47,600
And Eliza, I can see that your hand is up.

278
00:25:47,840 --> 00:25:52,560
I'm guessing that you were hoping to speak, so I'm going to allow you to speak here.

279
00:25:52,560 --> 00:25:53,840
Just remember it will.

280
00:25:53,840 --> 00:25:55,200
This is being recorded.

281
00:25:58,840 --> 00:26:02,080
Okay, and you should be able to unmute there if you'd like to speak, Eliza.

282
00:26:24,740 --> 00:26:27,540
Okay, Eliza, I'm not sure if you're asking a question right now.

283
00:26:27,540 --> 00:26:29,220
I'm not able to hear anything.

284
00:26:29,700 --> 00:26:34,020
So are you able to pop it into the chat box and we can read it out loud for you?

285
00:26:41,310 --> 00:26:41,710
Okay.

286
00:26:41,790 --> 00:26:46,830
All right, well, maybe give a moment there to get that question through.

287
00:26:46,990 --> 00:26:49,150
In the meantime, I'll go to the next one here.

288
00:26:49,520 --> 00:26:55,680
So there's a question, and this one is specific to an organization, but I think it's a great question just for everybody to be aware of.

289
00:26:56,000 --> 00:27:00,480
So within the application form, as you would have seen, there is a budget breakdown.

290
00:27:00,720 --> 00:27:11,200
And so that budget breakdown should be directed to the event or initiative or program specifically that you are requesting funding for, rather than your funding for your organization as a whole.

291
00:27:11,200 --> 00:27:17,760
So we really would like that to be specified to the particular project that you are asking for funding for.

292
00:27:20,960 --> 00:27:21,360
Okay.

293
00:27:21,360 --> 00:27:21,760
All right.

294
00:27:21,760 --> 00:27:22,320
Thank you, Eliza.

295
00:27:22,320 --> 00:27:23,600
Your question did come through.

296
00:27:23,840 --> 00:27:26,680
How do you apply for funding for Delta facilities?

297
00:27:26,680 --> 00:27:28,800
Will that be included in this application?

298

00:27:29,040 --> 00:27:29,960
So I believe you're

299
00:27:30,320 --> 00:27:32,520
asking about the facility rental grant.

300
00:27:32,520 --> 00:27:33,280
Is that right?

301
00:27:34,080 --> 00:27:37,040
So for that one, that's actually a separate application.

302
00:27:37,040 --> 00:27:39,840
I wonder if I'll be able to find it on our website.

303
00:27:40,080 --> 00:27:43,200
I don't think I will be able to, but why don't we do this?

304
00:27:43,360 --> 00:27:50,720
When we send out the link with the recording, we can send the specific spot where you can go to apply for a facility rental grant.

305
00:27:50,720 --> 00:27:53,520
That isn't done through this department.

306
00:27:53,680 --> 00:27:56,440
That is done through the Parks, Recreation and Culture Department.

307
00:27:56,440 --> 00:27:58,000
So they take care of that separately.

308
00:28:02,960 --> 00:28:08,320
Okay, and all right, so one more question here.

309
00:28:08,400 --> 00:28:14,960
To clarify, we are a non-profit incorporated as per the BC Societies Act, but we don't have charitable status.

310
00:28:14,960 --> 00:28:17,120
My understanding is that we are eligible.

311
00:28:17,360 --> 00:28:23,760
Yes, so if you have a BC Society number and you are a demonstrated non-for-profit, you are eligible
to apply.

312
00:28:24,240 --> 00:28:27,120
And of course, some of these are a case-by-case basis, everybody.

313
00:28:27,120 --> 00:28:34,640
So if ever you are not sure, you're also welcome to reach out to us individually, and we can help
walk through your specific situation individually.

314
00:28:40,510 --> 00:28:41,310
Okay.

315
00:28:41,310 --> 00:28:41,590
All right.

316
00:28:41,590 --> 00:28:43,310
There's lots of questions coming through, everyone.

317
00:28:43,310 --> 00:28:44,270
So just give me a moment.

318
00:28:44,270 --> 00:28:50,910
I'm going to clear some of these out of the Q&A box, and then we'll bring it right back.

319
00:28:53,150 --> 00:28:55,070
Maybe I can answer the next question.

320
00:28:55,070 --> 00:28:55,550
Sure.

321

00:28:55,550 --> 00:28:56,150
Thanks, Olga.

322
00:28:57,520 --> 00:29:05,520
So the next question was, will including other communities in my application disqualify my application?

323
00:29:05,680 --> 00:29:07,760
That's actually a very interesting question.

324
00:29:08,560 --> 00:29:18,480
I think we haven't had any applications that actually had other communities included in their funding application, if I'm not mistaken, Ginny, in the last intake.

325
00:29:18,720 --> 00:29:25,520
So that's not something that we came across, and I don't necessarily think we have a direct answer to that.

326
00:29:27,280 --> 00:29:46,480
I would say that at this point, based on criteria of our community grants program, it's not going to disqualify you from application, but it's just going to probably affect the scoring of how your application will be scored just because we're going to prioritize applications that and programs that will benefit Delta residents the most.

327
00:29:46,480 --> 00:29:49,600
So that's the best answer I can provide at this point.

328
00:29:53,120 --> 00:29:54,000
Thanks so much, Olga.

329
00:29:54,640 --> 00:29:59,480
And it looks like Jordan has put in the council report for the facility rental grant.

330
00:29:59,480 --> 00:30:02,160
So I'm going to pop that in the chat box for everybody.

331
00:30:03,400 --> 00:30:03,520
Okay.

332
00:30:04,320 --> 00:30:09,600
I'm going to answer the next question just to make sure because I can see that we have more questions coming up.

333
00:30:10,000 --> 00:30:13,040
So the next question is 300 characters are not a lot.

334
00:30:13,040 --> 00:30:15,280
Are we allowed attachments?

335
00:30:16,000 --> 00:30:20,160
Unfortunately, or fortunately for us, but unfortunately probably in this situation,

336
00:30:20,480 --> 00:30:23,920
We are not allowing any additional attachments.

337
00:30:23,920 --> 00:30:27,280
That was the whole idea of including character limit.

338
00:30:27,600 --> 00:30:38,440
In the past, we've had applications with very elaborate and long responses for each of the sections.

339
00:30:38,440 --> 00:30:44,920
And so that creates a little bit of inequity in terms of how we are evaluating and looking at applications.

340
00:30:44,920 --> 00:30:47,440
And we just really try to ensure that we

341
00:30:48,720 --> 00:30:53,040
will provide the most equitable opportunities for people to apply.

342
00:30:53,040 --> 00:30:56,720
And so that's kind of how we came up with this character limit.

343

00:30:57,120 --> 00:30:57,520
Thank you.

344
00:31:02,320 --> 00:31:02,760
Thanks, Olga.

345
00:31:02,760 --> 00:31:03,520
Do you want to keep going?

346
00:31:03,520 --> 00:31:05,200
I know there's lots of questions coming up.

347
00:31:06,000 --> 00:31:08,240
I I just wanted to give you a little bit of time.

348
00:31:08,760 --> 00:31:09,760
to catch your breath.

349
00:31:10,000 --> 00:31:14,720
I don't mind, but if you want to take the next one, that would be fine too.

350
00:31:14,880 --> 00:31:16,000
Sure, absolutely.

351
00:31:16,000 --> 00:31:20,200
So the next question is, there an e-mail we can direct our questions to after this meeting?

352
00:31:20,200 --> 00:31:21,480
Yes, there absolutely is.

353
00:31:21,480 --> 00:31:23,920
I'll show it on the final slide once we close off.

354
00:31:23,920 --> 00:31:24,560
Actually, you know what?

355

00:31:24,560 --> 00:31:25,360
I'll show it right now.

356
00:31:26,320 --> 00:31:36,720
So our e-mail is communitygrants@delta.ca, and that will come directly to our team, so to myself and Olga, and we will happily answer any questions that you have.

357
00:31:38,320 --> 00:31:40,880
Next question is around subtitles.

358
00:31:40,880 --> 00:31:43,360
Yes, so this session is being transcribed.

359
00:31:44,160 --> 00:31:47,280
So for Zoom webinar, there is a captions option.

360
00:31:47,280 --> 00:31:49,120
I thought we had enabled it.

361
00:31:49,200 --> 00:31:50,400
Perhaps we didn't.

362
00:31:50,640 --> 00:31:54,320
But typically you can enable captions towards the bottom of the screen.

363
00:31:54,320 --> 00:31:56,320
But this whole session was transcribed as well.

364
00:31:56,320 --> 00:32:00,800
So there will be captions available for folks who can use the visual support.

365
00:32:04,400 --> 00:32:08,880
Okay, maybe I'll answer the next question and then Olga, do you want to do the following one?

366
00:32:09,360 --> 00:32:09,520
Sure.

367
00:32:09,920 --> 00:32:10,680
Okay, perfect.

368
00:32:10,680 --> 00:32:17,840
So the next question is, if approved and good outcomes are achieved, can we receive continued funding for future events of similar nature?

369
00:32:18,120 --> 00:32:19,120
That's a great question.

370
00:32:19,120 --> 00:32:22,560
And maybe we can talk, we can answer that in a couple of ways.

371
00:32:22,560 --> 00:32:31,600
So for the community grants program specifically, there is, you would need to submit an application again annually depending on the intake that you are applying for.

372
00:32:32,280 --> 00:32:33,760
Olga, do you want to speak to

373
00:32:34,280 --> 00:32:35,360
continuing funding?

374
00:32:36,640 --> 00:32:45,120
I think this program is not necessarily intended for continuing funding because it kind of gets into almost operational and co-funding situation.

375
00:32:46,080 --> 00:32:52,880
So saying that, it will really depend on the type of project and program that we are speaking about.

376
00:32:53,680 --> 00:32:59,840
So yes, I think that we will probably need to evaluate it on a one-by-one basis.

377
00:33:00,080 --> 00:33:06,880
But in general, this program is not intended for continuous funding of the same programs over and over.

378
00:33:11,200 --> 00:33:17,200
So the next one, the next question is, are partnership necessary or support letters are enough?

379
00:33:17,920 --> 00:33:23,280
We do encourage applicants to apply and

380
00:33:24,080 --> 00:33:36,320
demonstrate that they do have partnerships or that they're, whether it's event or program or initiative, foster better collaboration in the community with other service providers or with other community groups.

381
00:33:36,720 --> 00:33:42,880
So the answer will be that we encourage that, and that's a part of the evaluation rubric.

382
00:33:46,240 --> 00:33:46,680
Thanks, Olga.

383
00:33:46,680 --> 00:33:48,080
Do you want me to take the next one?

384
00:33:48,440 --> 00:33:48,760
Yes, please.

385
00:33:48,800 --> 00:33:49,160
Thank you.

386
00:33:49,160 --> 00:33:49,600
Okay, cool.

387
00:33:49,600 --> 00:33:52,880
So the next question is, can you apply for two intakes in one year?

388
00:33:53,120 --> 00:33:56,080
So the answer is you can definitely apply for two intakes.

389
00:33:56,400 --> 00:34:03,440

But as we mentioned towards the start of the session, we receive far more applications than we are able to allocate funding for.

390
00:34:04,080 --> 00:34:11,400
As you saw, we received, I think, about $420,000 worth of applications this last year with an allotment of 150.

391
00:34:11,760 --> 00:34:24,000
So while you're welcome to apply for more than one intake, it is likely that the evaluation panel will focus on new applications that come through the year just to ensure that there's equal opportunity for folks to apply.

392
00:34:29,040 --> 00:34:29,679
OK.

393
00:34:30,239 --> 00:34:32,520
It doesn't look like any other questions have come through yet.

394
00:34:32,520 --> 00:34:36,800
So maybe we'll give it another minute or so to see if anything else comes in.

395
00:34:51,480 --> 00:34:55,120
Okay, Olga, this next question is directed to you, so I'll let you speak to that one.

396
00:34:56,880 --> 00:34:57,840
That's actually funny.

397
00:34:58,480 --> 00:35:00,240
You spoke about community partners.

398
00:35:00,280 --> 00:35:02,320
Are you indicating only financial partners?

399
00:35:02,400 --> 00:35:06,000
No, by no means it's not just financial partners.

400
00:35:06,000 --> 00:35:07,120

It could be community groups.

401
00:35:07,120 --> 00:35:08,560
It could be service providers.

402
00:35:09,440 --> 00:35:19,840
It could be, yes, it could be any community partners that you think will be beneficial to include in this program, so not financial partners.

403
00:35:29,560 --> 00:35:33,600
Okay, we'll give it another moment or so for any last questions to come through.

404
00:35:42,040 --> 00:35:42,680
Okay.

405
00:35:43,560 --> 00:35:47,360
All right, so it doesn't look like any other questions or, oh, no, we've got a couple coming in.

406
00:35:47,360 --> 00:35:47,960
Never mind.

407
00:35:49,240 --> 00:35:56,680
Okay, so just one note that one of the organizations notes that their partners are support and volunteer partners, which is great.

408
00:35:57,000 --> 00:36:00,200
So definitely indicate that in your application.

409
00:36:02,320 --> 00:36:11,680
Okay, this next question, if the application is for events toward the well-being of Delta residents to carry on future events, will the grant be awarded?

410
00:36:12,480 --> 00:36:15,120
I'm not sure I fully understand that question.

411
00:36:15,120 --> 00:36:17,680
Are you able to elaborate a little more on your question?

412
00:36:44,160 --> 00:36:44,840
Sorry, everyone.

413
00:36:44,840 --> 00:36:47,960
There's really no way to be entertaining while we're waiting for questions to come in.

414
00:36:47,960 --> 00:36:49,040
We just have to sit here.

415
00:36:49,040 --> 00:36:50,840
So thank you for your patience.

416
00:36:52,120 --> 00:36:54,320
I think looking at our faces is entertaining.

417
00:36:54,960 --> 00:36:55,440
Maybe.

418
00:37:07,600 --> 00:37:09,840
All right, well, maybe while we're waiting for, oh, here we go.

419
00:37:10,720 --> 00:37:17,600
So to specify, so this example is for events towards improving mental health, so resources and integration for two events a year.

420
00:37:17,920 --> 00:37:19,440
Okay, I understand.

421
00:37:19,760 --> 00:37:26,400
So it sounds like we may be looking more towards like capital funding, so things that support ongoing initiatives.

422
00:37:27,040 --> 00:37:30,960
If that is the case, then yes, you can definitely, you are eligible to apply.

423

00:37:31,200 --> 00:37:38,480
We can't speak to whether the grant will be awarded or not, because again, it goes through a whole evaluation process with a panel who is not here right now.

424
00:37:39,680 --> 00:37:45,360
But certainly applications for capital costs or costs that will support your ongoing initiatives.

425
00:37:45,600 --> 00:37:51,360
So long as that meets the program criteria and the program goals, you're certainly eligible to apply.

426
00:37:54,080 --> 00:37:54,880
Okay.

427
00:37:57,040 --> 00:37:58,400
Olga, do you want to take the next one?

428
00:38:01,360 --> 00:38:01,760
Sure.

429
00:38:01,760 --> 00:38:04,480
I think the next question was about the recording.

430
00:38:04,480 --> 00:38:10,720
And yes, the answer that recording will be provided and the link will be sent to all the attendees after the webinar.

431
00:38:11,440 --> 00:38:16,880
The next question is, can we use the requested funds for more than one community

432
00:38:17,240 --> 00:38:17,760
initiative.

433
00:38:17,760 --> 00:38:25,280
For example, if you request $10,000, can we allocate $5,000 to one initiative and $5,000 to another initiative?

434
00:38:27,680 --> 00:38:41,440

I I think that if you can show in one application how those 2 initiatives benefitting Delta residents and how they are meeting the criteria that we set up that yes.

435
00:38:42,000 --> 00:38:42,720
You can.

436
00:38:43,040 --> 00:38:49,120
It's a bit tricky because you are applying in one application for two different initiatives.

437
00:38:49,120 --> 00:38:54,400
So it will be a trickier process for evaluation committee to review it.

438
00:38:55,120 --> 00:38:57,200
But I think that it is possible.

439
00:38:59,840 --> 00:39:00,320
Thanks, Olga.

440
00:39:00,320 --> 00:39:01,760
Do you want to take the next one as well?

441
00:39:02,240 --> 00:39:02,480
Sure.

442
00:39:03,440 --> 00:39:05,960
Is a panel made-up of Delta employees or committee?

443
00:39:05,960 --> 00:39:07,120
It is Delta employees.

444
00:39:07,360 --> 00:39:07,760
Thank you.

445
00:39:15,040 --> 00:39:25,120
Okay, and while we're waiting for any other last minute questions to come through, we'll just restate here that everything that we've shared today in this webinar can also be found on the City of Delta webpage.

446
00:39:25,840 --> 00:39:27,160
So we've got the link up here.

447
00:39:27,160 --> 00:39:29,440
And of course, this recording will be shared with all of you.

448
00:39:29,440 --> 00:39:31,200
So you'll be able to access that.

449
00:39:31,760 --> 00:39:40,640
And any questions that come up, you are more than welcome to e-mail us at
communitygrants@delta.ca, which is the same spot where you will be sending your application to.

450
00:39:40,640 --> 00:39:43,040
So it's all going to come to the same group.

451
00:39:50,320 --> 00:39:56,960
Okay, I think we'll give it maybe another 30 seconds for any more questions to come through, and
then we will say our goodbyes.

452
00:40:10,290 --> 00:40:11,010
Okay.

453
00:40:12,320 --> 00:40:13,520
All right, everybody.

454
00:40:13,520 --> 00:40:15,440
Well, we will close it out there.

455
00:40:15,640 --> 00:40:19,360
But thank you all very much for spending part of your Monday morning with us.

456
00:40:19,360 --> 00:40:21,600
We're so grateful to have connected with all of you.

457

00:40:21,840 --> 00:40:24,400
Thank you so much for your questions and your time.

458
00:40:24,720 --> 00:40:29,040
And again, as other questions come up, please don't hesitate to reach out.

459
00:40:29,040 --> 00:40:33,880
We should have the recording of this session as well as the transcript available within the week.

460
00:40:34,560 --> 00:40:37,880
So that will be posted both on our webpage and also emailed to all of you.

461
00:40:37,880 --> 00:40:39,200
So thank you very much.

462
00:40:40,320 --> 00:40:40,920
Thanks very much.

463
00:40:43,240 --> 00:40:44,400
Okay, take care everybody.